

Entrepreneurship Curricula

Getting into other people shoes

Objectives:

- To understand other people' perspective
- To assert ourselves when we feel our perspective is misunderstood
- To become aware of the impact of acceptance of other people perspective in a negotiation process

Development:

Ask participants to move around and find by chance a partner from the group. Then ask to all the teams to change their shoes.

Discussion Questions

1. Does anyone still have one or both of their shoes left?
2. How do you feel in your partner shoes? Does it fit to yo? What can the team learn from that?
3. Are we aware of the fact that people might be different? If yes,are we aware of the fact that people have different perspectives?
4. Do we usually take the time to make sure we understand each other's perspective?
5. What are some reasons we don't take the time to make sure we understand each other's perspectives? How does this impact you or your working team?
6. How does it benefit us as individuals and the team overall to respect everyone's perspective?
7. What can we do to make sure everyone's perspective is understood?
8. Do we all communicate in the same manner?
9. How can we accommodate each other's communication styles?
10. How being open for other people 'perspective benefits us in a negocition process?