

Entrepreneurship Curricula

Role-playing

Split the group in teams of two participants. Each team need to find a scenario such as: negotiation of your salary with your manager, negociation your parents the participation at the coming rock fest, negotiation the bike you want to buy with the seller and so on. Your acting must demonstrate your empathy by showing your understanding.

Team presentations, followed by the guesses of the other participants related to the diffent aspects related with the empathy: body language, verbal forms, atitudes (which demonstate neutrality or understanding), skillful questioning, recognition of emotions ..)

Discussions